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                  IN THE UNITED STATES DISTRICT COURT
                 FOR THE NORTHERN DISTRICT OF ILLINOIS
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                           WESTERN DIVISION
    DR DISTRIBUTORS, LLC,
                                     ) Docket No. 12 C 50324
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      Plaintiff-Counterdefendant, ) Rockford, Illinois
                                     )Tuesday, April 17, 2018
 5
                                     )10:00 o'clock a.m.
                v.
    21 CENTURY SMOKING, INC.
 6
    and BRENT DUKE,
 7
      Defendants-Counterplaintiffs,)
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    CB DISTRIBUTORS, INC. and
   CARLOS BENGOA,
10 Counterdefendants.
11
                       TRANSCRIPT OF PROCEEDINGS
                 BEFORE THE HONORABLE IAIN D. JOHNSTON
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    APPEARANCES:
13
    For the Plaintiff:
                              NICOLL, DAVIS & SPINELLA LLP
                                (95 Route 17 South,
14
                                Suite 316,
15
                                Paramus, NJ 07652) by
                               MR. ANTHONY J. DAVIS
16
                               ROBERT C. von OHLEN & ASSOCIATES
                                (1340 Deerpath Road,
17
                                Lake Forest, IL 60045) by
18
                               MR. ROBERT C. von OHLEN, JR.
19
   For the Defendants:
                               LEAVENS, STRAND & GLOVER, LLC
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20
                                Suite 2550,
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                               MR. THOMAS R. LEAVENS
21
22
                               LAW OFFICE OF PETER S. STAMATIS, PC
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                               MR. PETER S. STAMATIS
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1	Court	Reporter:	Heather M. Perkins-Reiva 327 S. Church Street
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- 1 THE CLERK: Calling 12 CV 50324, DR Distributors, LLC
- 2 vs. 21 Century Smoking, Inc.
- 3 MR. STAMATIS: Good morning, your Honor.
- 4 THE COURT: Good morning, Mr. Stamatis.
- 5 MR. von OHLEN: Good morning, your Honor.
- 6 THE COURT: Let's get appearances, please.
- 7 MR. von OHLEN: Robert von Ohlen and Anthony Davis
- 8 for the Plaintiffs.
- 9 THE COURT: Good morning, Mr. Von Ohlen. Good
- 10 morning, Mr. Davis.
- 11 MR. STAMATIS: Peter Stamatis for 21.
- MR. LEAVENS: Good morning, your Honor. Thomas
- 13 Leavens on behalf of 21 and Brent Duke.
- 14 THE COURT: Good morning, Mr. Leavens. Good morning,
- 15 Mr. Stamatis.
- I will try to do, in theory, the easy one first,
- 17 maybe.
- On the sealing of the documents, who thinks the
- 19 documents are confidential and need to be sealed? And tell me
- 20 why. They have been on the record for like weeks now, right?
- 21 MR. STAMATIS: Yes, your Honor. The protective order
- 22 had been in place, and these were documents that had been
- 23 marked, and when we saw that we reached out to counsel. We
- 24 advised him that we thought they ought to remain confidential
- 25 or at a minimum have gone through the process that was set

- 1 forth in your Honor's protective order, which reached out to
- 2 us for us to make that determination.
- From our perspective, we would like to keep the
- 4 documents confidential, if for no other reason that they do
- 5 contain customer information, addresses and that type of
- 6 information, and there is also a tax return that was included
- 7 in there that was marked. All these had been marked
- 8 confidential.
- 9 THE COURT: Okay.
- 10 MR. STAMATIS: We are happy to put together, in short
- 11 order, our position in writing to your Honor with this, as we
- 12 are to the other motions before the court today.
- 13 THE COURT: Okay. How much time do you need?
- 14 Because it is kind of a little awkward. If it is confidential
- 15 for you, but they are saying, "Seal them, prove your point
- 16 that they are confidential," it is just a little bit kind of
- 17 backwards.
- MR. von OHLEN: We don't want to win our motion,
- 19 Judge.
- 20 THE COURT: Okay. All right.
- 21 MR. DAVIS: And for housekeeping, your Honor, the
- 22 motion that we filed to provisionally seal last night, Docket
- 23 244 and 245, should probably just -- we have it, I think, on
- 24 for next Thursday for presentment.
- 25 THE COURT: No, I was here at 8:00 o'clock last

- 1 night, but I didn't read your guys motion, okay?
- 2 MR. DAVIS: The sum and substance is the same.
- 3 THE COURT: Is the same, okay.
- 4 MR. DAVIS: We have attached and provisionally sealed
- 5 these, and it would be the same issue for Defendants to do
- 6 just as we did before. I think it was in February or March.
- 7 We went item by item through each exhibit, and the burden was
- 8 on the party wanting to protect it, you know, following
- 9 Baxter. That's how we proceeded before.
- 10 THE COURT: Okay. Well, I said this was going to be
- 11 the easy one, and now I'm kicking myself.
- 12 What kind of time frame, Mr. Stamatis, Mr. Leavens,
- 13 would you be looking at to get something on file relating to
- 14 keeping these types of documents under seal?
- MR. STAMATIS: 14 days, your Honor.
- 16 THE COURT: And I said I was kicking myself because
- 17 on the other motion, we had cross-motions for summary
- 18 judgment, obviously not fully briefed. So it is just kind of
- 19 in the holding pattern over with Judge Kapala.
- I guess I'm going to state the obvious: You guys
- 21 want to win your motion, right?
- MR. DAVIS: Yes, your Honor.
- MR. von OHLEN: Yes, we do want to win this one.
- 24 THE COURT: And you guys want to win your motion,
- 25 right?

- 1 MR. STAMATIS: That's right.
- 2 THE COURT: Okay. For the detached, neutral reader
- 3 of both motions, meaning Judge Kapala, if both sides want to
- 4 win their motions, one of the first rules of writing -- well,
- 5 the first rule of writing is good writing is rewriting, the
- 6 second is know your audience, and the third is make it easy on
- 7 the reader. From my outside perspective, I'm thinking right
- 8 now Judge Kapala has a mess on his hands, and the last thing I
- 9 want him to do is look at the mess and throw up his hands and
- 10 say, "Re-file," and then we restart the whole process.
- 11 We have got the issue relating to the documents that
- 12 were provided -- yes -- provided recently. Just throwing this
- 13 out there: Does it make sense, because you are not going to
- 14 lose your place in queue because you have already started the
- 15 briefing schedule, so that you don't have the situation of
- 16 Judge Kapala saying, "This is a mess; I can't make heads or
- 17 tails of this; I have got cross-motions; I have got motions on
- 18 statements of fact; I have got motions to strike; I have got
- 19 these statements of fact that have these issues; I have got
- 20 all this in front of me," to avoid him just throwing up his
- 21 hands and telling you to redo it, do you want to restart now
- 22 and file a nice, clean set so that the reader knows what he
- 23 has in front of him?
- You are not going to lose your place in queue.
- MR. von OHLEN: Well, we are already -- as of today,

- 1 we are fully briefed, except for our request before the court
- 2 to supplement on the, you know, literally eleventh-hour
- 3 production of documents.
- 4 THE COURT: But you want to file an amended document,
- 5 right?
- 6 MR. von OHLEN: I think what we want is a supplement,
- 7 Judge, to address only wherever these documents lead us.
- 8 THE COURT: So you don't want to go back and amend
- 9 what you previously filed?
- 10 MR. von OHLEN: No, it is supplement.
- 11 THE COURT: Okay. All right. So that's a helpful
- 12 clarification.
- 13 All right. The documents -- I saw Mr. Stamatis's
- 14 e-mail. It was attached as an exhibit somewhere, and I will
- 15 find it. But I think the quote was, "These aren't relevant,
- 16 but here they are anyway." Were they cited in any way in any
- 17 of the briefings, those documents that were provided?
- MR. STAMATIS: Are we back to the documents that we
- 19 contend should have been filed under seal?
- THE COURT: No, we have moved beyond that. We are
- 21 talking about there is a motion regarding --
- MR. STAMATIS: Oh, yes, the motion to amend. Okay.
- 23 THE COURT: Right. It is not really amending the
- 24 filings now. It is a motion to get a supplement.
- MR. STAMATIS: Okay.

- 1 THE COURT: And it is based upon the argument that
- 2 you folks at the eleventh hour provided them with documents.
- 3 All the dates had run, certainly the supplement date had run,
- 4 and so now they want to file an additional filing addressing
- 5 those documents or issues relating to those documents. Your
- 6 e-mail when they were produced said, "They are not relevant."
- 7 Is that accurate that you said they are not relevant? I can
- 8 find the e-mail somewhere.
- 9 MR. STAMATIS: Yes, that's generally -- that's our
- 10 position with regard to the documents. I can shed a little
- 11 light.
- 12 THE COURT: Yes. So my question to you was: Did you
- 13 cite those documents? Were you relying upon those documents
- 14 in any way on your -- in your filings?
- MR. STAMATIS: No, your Honor.
- 16 THE COURT: Okay.
- 17 MR. STAMATIS: And what had happened was in the
- 18 Plaintiff's motion they had made an issue that there were
- 19 certain papers that hadn't been produced and that that somehow
- 20 evidenced some kind of unclean hands or something like that.
- 21 So we went back to our client and we so advised him,
- 22 and he went and took another look and said, "Here." One I
- 23 think was, perhaps, a copying error. The other documents that
- 24 were produced were documents that he found, and once we
- 25 received them we tendered them. It is nothing we have relied

- 1 upon, nor would we.
- 2 THE COURT: But were they requested? Did they fall
- 3 within a discovery request?
- 4 MR. STAMATIS: I would say they probably did, your
- 5 Honor.
- 6 THE COURT: Okay.
- 7 MR. STAMATIS: They were documents that existed I
- 8 think prior to the Plaintiff's adoption of our mark, but
- 9 documents that the client only found when we asked him to go
- 10 back and take another look.
- 11 THE COURT: I appreciate that. That is helpful
- 12 information.
- 13 It is your motion. I will hear from you. And then I
- 14 will hear from Mr. Stamatis and Mr. Leavens.
- So, Mr. Davis, go ahead.
- MR. DAVIS: Thank you, your Honor.
- Just one point of clarification: The records that
- 18 were produced on the evening of March 19th are referenced and
- 19 referred to in their briefing, and that's part of the issue
- 20 here.
- 21 So as we are e-filing our final opposition brief on
- 22 the night of the 19th at 8:30 p.m., we get the e-mail from
- 23 counsel, the one you are referencing, which is Exhibit A to
- 24 our motion, and it says, "Within the last 48 hours, we
- 25 received these documents," from their client, and they are

- 1 related to our argument about missing documents. They say,
- 2 "We don't believe they are relevant to any other claim, but
- 3 here they are." And then two hours later, they filed their
- 4 briefing and referenced those documents in their briefing in
- 5 particular.
- So we are here because of this issue that essentially
- 7 48 hours -- they had the documents for 48 hours. Without
- 8 explanation, they deliver them to us literally moments before
- 9 we are all required to file our final briefs, and this is a
- 10 tactical decision if they are holding them for 48 hours. Put
- 11 aside for a moment that they have had these records for years.
- 12 Discovery closed over a year and a half before. But they just
- 13 withheld the documents. They incorporate them into their
- 14 briefing, and then -- what it really raises for us is the
- 15 production of these e-mails about the key issue in the case.
- 16 These are e-mails that we sought at least three
- 17 different ways. They had three opportunities to produce these
- 18 in the case, which I will go over briefly with your Honor, but
- 19 these e-mails are with their outside SEO consultant, and as
- 20 you may recall, one of the key allegations in the case is that
- 21 our federally registered trademark was in their hidden
- 22 metadata in their website, and Judge Kapala in ruling on the
- 23 prior motion for summary judgment they had filed stated in
- 24 that ruling that if the jury found that to be -- or a jury
- 25 could find that's a basis for the unclean hands --

- 1 THE COURT: Right.
- 2 MR. DAVIS: -- and denying them all relief in this
- 3 case. So it is a critical issue in this case.
- But it raises the issue, on that night we got these
- 5 documents, sort of unbelievably, a hundred pages of e-mails,
- 6 communications with this outside company we sought many times
- 7 during discovery, where are they from, how were they found,
- 8 who did it, why were they not part of the original e-discovery
- 9 protocol. Every e-mail in here has words and terms, the ones
- 10 they produced, that were part of our e-discovery protocol,
- 11 "Kirti Saraswat, Webrecsol." They were right in the list,
- 12 "Search these terms." We all met and conferred years ago.
- 13 "Pull all your e-data."
- 14 No one ever said data was missing, but we learn now
- 15 in this, their last filing, that Brent Duke, the owner of the
- 16 Defendant company, says, "Oh, I actually lost data. I didn't
- 17 preserve it. In 2014, things were being deleted, and I
- 18 learned of it then, and I stopped it." But for two years he
- 19 had an obligation to preserve data in this case and never once
- 20 disclosed that.
- 21 THE COURT: I'm going to pause you right there for a
- 22 second.
- I have got to imagine there were multiple litigation
- 24 hold letters, right? There was a flurry of litigation hold
- 25 letters?

- 1 MR. DAVIS: Oh, right. That's what you are supposed
- 2 to do.
- 3 THE COURT: Was data lost?
- 4 MR. STAMATIS: Not to our knowledge, your Honor.
- 5 THE COURT: Okay.
- 6 MR. LEAVENS: I think there was something in place
- 7 that -- and we have to confirm this with the client -- that it
- 8 wasn't any data that was being destroyed by our client, but
- 9 there was some data that was held by another service that has
- 10 as a regular protocol the deletion of information that --
- 11 THE COURT: So a third-party contractor had your
- 12 client's data; is that right?
- MR. LEAVENS: I probably even shouldn't be speaking,
- 14 your Honor. I just understand that there was something that
- 15 occurred along those lines. We are going to have to get some
- 16 detail on it. I can't speak to what that is.
- 17 THE COURT: You will have to get a lot of detail
- 18 because if there is a third-party vendor that has your
- 19 client's data and a litigation hold letter was sent -- I
- 20 assume one was sent -- if there was one sent, and a
- 21 third-party contractor of a party deletes data, loses data,
- 22 spoils data, whatever verb you want to put on it, that goes to
- 23 the client, okay?
- 24 MR. STAMATIS: May I suggest something, your Honor?
- We would like to have the opportunity to respond to

- 1 the motion to strike and the motion for leave to amend $\operatorname{--}$ I
- 2 think these are the two motions that encompass these
- 3 issues -- in writing so we can present it to your court, to
- 4 your Honor in writing, in a cogent manner, whether that is two
- 5 responses or one combined response that deals with it all, so
- 6 we could lay out the timing of all this and your Honor could
- 7 have it in front of you.
- 8 THE COURT: Okay. I'm trying to get a 2012 case
- 9 resolved. Now that that other case, the Alacran case, is
- 10 almost dead, you are going to be next on the oldest case in
- 11 the building. So I'm going to come back to that. But I
- 12 interrupted Mr. Davis in the middle of an argument.
- Go ahead. I'm taking the pause button off you.
- MR. DAVIS: Thank you, your Honor.
- During the course of the discovery, not only would
- 16 these e-mails with the search terms have been responsive to
- 17 the search terms, no one ever told us data was lost at that
- 18 time. They were the subject of specific document demands, to
- 19 which objections were asserted, a Bates range of documents
- 20 were recited to which is completely not related to any
- 21 e-mails, followed up with a written meet-and-confer, "Where
- 22 are these records?" None were produced.
- 23 At the deposition of Brent Duke, we asked him, "Did
- 24 you have e-mail communications with the person, the SEO
- 25 company?" It is called "Webrecsol." The person's name is

- 1 Kirti Saraswat. And he said --
- 2 THE COURT: You are going to have to provide
- 3 Ms. Perkins-Reiva with the spellings.
- 4 MR. DAVIS: Yes, I will.
- 5 But we asked about it because Mr. Duke produced a
- 6 picture of his Outlook e-mail folders, and one of them says
- 7 "Kirti" on it. So I remember that deposition very clearly,
- 8 asking him, "Did you have e-mails with this outside vendor?"
- 9 Because it is this critical piece of "Who put our trademark in
- 10 your website," right? How did it get there? The mystery
- 11 still continues, and these e-mails are part of that puzzle,
- 12 but I don't think it is a full production.
- But we asked him about that that day, and he said, "I
- 14 did have e-mails with her.
- "Well, where are they?
- "Well, I don't delete them.
- 17 "Well, isn't that a folder from your own e-mail?
- "Yes, but I don't know."
- Nothing was ever produced. He said he e-mailed with
- 20 her. He said he had a folder.
- In our original filing on the motion for summary
- 22 judgment, we said, "Given these facts, they are withheld." I
- 23 don't know what else to call it. When it is asked for, and
- 24 you say you have them, if you don't produce them, they are
- 25 withheld. That's part of our argument about the litigation

- 1 misconduct that goes to the unclean hands portion of our
- 2 defense in this case.
- In the response to that, this is what we got on the
- 4 night of the 18th at 8:30 p.m.: "Here's these e-mails," no
- 5 explanation, and used in their briefing. They are cited in
- 6 there as part of their opposition they filed two hours later.
- 7 We have got to get to the bottom of this. A part of
- 8 this equation -- I think I have seen this before in cases.
- 9 Usually, the adversary says, "Sorry, let me explain what
- 10 happened. Let me give you a deposition at our cost. You
- 11 know, we will try to sort it out." I never had it this late
- 12 in the game, but this is a tactical decision, in my view, to
- 13 give them at that last minute. They say in their e-mail, "We
- 14 had them for 48 hours." They didn't give them to us. They
- 15 waited so we couldn't use them in any way, review them. We
- 16 might still be here, but I view that as a tactical decision.
- 17 More importantly is it goes to the critical issue in
- 18 this case, and while counsel may want to put something in
- 19 writing, we filed this over a week ago. We filed this ten
- 20 days ago.
- MR. von OHLEN: Ten days ago.
- MR. DAVIS: Nothing has been filed in response to it.
- 23 And usually on an issue like this, I want to swear someone in.
- 24 I want to get Brent Duke on record. I don't want a 16-page
- 25 explanation from the lawyers. If they are representing to

- 1 this court that Brent Duke just found these documents, I want
- 2 to know when did he learn he was losing data, who did he
- 3 communicate it, where are these records from. We want this
- 4 data. It goes to a core issue in this case. We don't need to
- 5 wait 14 days for a written response. Let's swear him in.
- 6 Let's take a dep. That's how you get to the bottom of it.
- 7 THE COURT: Okay. Mr. von Ohlen?
- 8 MR. von OHLEN: Yes, right. I know the court is
- 9 short on time. So I think what we want is a remedy to move
- 10 the case along. I don't think -- I mean, I didn't hear
- 11 anything. They don't even know where these things came from.
- 12 The only way you are going to get the truth is you swear
- 13 somebody in.
- 14 So, basically, what we would like is to represent to
- 15 the court a 30(b)(6) notice, who has the most information
- 16 regarding these documents, where they were, where they came
- 17 from, why they weren't produced. If that's Brent Duke, fine,
- 18 produce him. We will take his deposition very quickly. You
- 19 know, give us three weeks to do it, and we will file a
- 20 supplement or we won't. Maybe we will find out, "Hey, no
- 21 harm, no foul," like they represent, or maybe we will find out
- 22 there is something sinister going on. But the only way you
- 23 get to the bottom of that is you swear somebody in under the
- 24 penalty of perjury, not some, you know, filtered, ten-page
- 25 response to the court, and I think that's the resolution that

- 1 we seek.
- THE COURT: How about if I just bar the documents,
- 3 they can't be used?
- 4 MR. von OHLEN: Well, I think the problem is that
- 5 they might be helpful to us if they are hiding, you know,
- 6 something or helpful --
- 7 THE COURT: The documents that you have now, do they
- 8 help or hurt you, the documents that were produced at "the
- 9 eleventh hour"? Do they help or hurt you?
- 10 MR. DAVIS: They help to show that the previously
- 11 nonexistent communications with the outside SEO consultant,
- 12 they don't reference or talk about how our trademark ended up
- 13 in their website. So if they are being barred, and there is a
- 14 negative inference that goes with that under Rule 37(e),
- 15 that's a good outcome for us. But to have come this far in
- 16 the litigation, to get this stuff at the last second -- we
- 17 have been looking for these communications because we want to
- 18 see an e-mail from Brent Duke and his SEO consultant in India
- 19 that says, "Here is the keywords we want to put in your
- 20 website.
- "Okay. They look good. Make sure to add 21 Century
- 22 Smoking, this competitor's trademark."
- I mean, here is the smoking gun, the proverbial
- 24 smoking gun.
- 25 But barring the records, it doesn't get to the issue

- 1 that we are talking about. But if it is under 37(e) for
- 2 failure to comply with the ESI obligations, and it goes a step
- 3 further and says not only they are barred, but the jury is
- 4 advised that those e-mails would have been unfavorable to
- 5 them, we would take that as a resolution.
- 6 THE COURT: Okay. First, take a look at -- oh,
- 7 geez -- Snider v. Danfoss. There we go. I'm having one of
- 8 those days. Snider v. Danfoss, it will tell you what you need
- 9 to know about my particular view of 37(e). You can go on the
- 10 Seventh Circuit Electronic Discovery Pilot Program website and
- 11 you can hear what I say about it, plus I have a handy-dandy
- 12 flow chart that tells you everything you need to know about
- 13 37(e) because that's what I will be looking at, because that's
- 14 what I have figured out.
- MR. von OHLEN: What is that case again, Judge,
- 16 Snider v. --
- 17 THE COURT: Snider v. Danfoss.
- And there is a flow chart floating around. It was on
- 19 the webinar. That's sort of an aside.
- But I keep coming back to my concern. As much as we
- 21 talk about what magistrate judges do, the main thing is to
- 22 make the district judges' lives better.
- 23 So what I'm hearing is a whole blowup. Now, maybe
- 24 Mr. von Ohlen is right, and maybe it turns out there is
- 25 nothing, no big deal, no harm, no foul, and that's my quote

- 1 right out of Snider v. Danfoss, "No harm, no foul."
- 2 But you have got your briefing going on the motion
- 3 for summary judgment. We head down the 37(e) route and that
- 4 blows up. What happens with your cross-motions for summary
- 5 judgment and what is in front of Judge Kapala?
- 6 MR. von OHLEN: Well, right now, as we are standing
- 7 here, literally last night, we filed the answers --
- 8 THE COURT: Yes.
- 9 MR. von OHLEN: -- to their last facts, however you
- 10 want to characterize that.
- 11 THE COURT: I saw that.
- MR. von OHLEN: There is no other filings that are
- 13 going to occur, and I think we had a status that was set in
- 14 the early summer, presumably for your Honor to say --
- 15 THE COURT: Yes.
- MR. von OHLEN: -- we are ready to present this to
- 17 Judge Kapala for decision. So we are in mid-April. We have a
- 18 little bit of time between now and then. And presumably
- 19 nothing else is due, other than their response to the
- 20 confidential -- basically, following Baxter v. Abbott Labs.
- Other than that, and I assume the court will just
- 22 decide on the papers on that, this is the only other issue
- 23 outstanding. So we have a little bit of time, meaning a few
- 24 months, and if you were to order the Defendants to produce
- 25 Brent Duke for a deposition, you know, relatively soon, we can

- 1 follow up, and, like I said, maybe we come back in six weeks
- 2 for a telephone status and say we don't need it or we do need
- 3 to have the ability to file a supplemental brief.
- 4 MR. STAMATIS: May I address the court, your Honor?
- 5 THE COURT: July 24th is when the next status is.
- 6 Go ahead, Mr. Stamatis.
- 7 MR. STAMATIS: Thank you, your Honor.
- 8 So I have heard some things from counsel: That we
- 9 withheld documents; we never withheld any documents. That we
- 10 made a tactical decision; we did not make a tactical decision.
- 11 This is a case, frankly, I think we ought to prevail on
- 12 summary judgment.
- 13 THE COURT: Can I pause you right there?
- MR. STAMATIS: Sure.
- 15 THE COURT: Setting the tactical decision aside.
- MR. STAMATIS: Yes, sir.
- 17 THE COURT: And that was one of my first questions,
- 18 were they requested in discovery, and the answer I got was
- 19 yes, and then I think you said, yes, they were requested and
- 20 they were responsive.
- 21 Were they produced? Obviously, they weren't produced
- 22 pursuant to the discovery request, and they certainly weren't
- 23 produced before the supplemental date, and they were just
- 24 produced now. And if they are responsive, I don't know what
- other verb you put on that other than "withheld."

- 1 I mean, weren't they withheld?
- 2 MR. STAMATIS: They hadn't been located. He hadn't
- 3 found them. He just found them when we asked -- Mr. Duke just
- 4 found them when we asked him to go back and take a look. The
- 5 reason this came up was there was an allegation in their
- 6 motion that by not having these documents, these were the
- 7 smoking gun that they were looking for. There is no smoking
- 8 gun.
- 9 We said, "Mr. Duke, here is what they are saying."
- 10 He went. He came back and said, "Here, I found these
- 11 documents. Are these documents responsive?" These are
- 12 responsive. What they show is that this entire idea of "Oh,
- 13 there is a smoking gun; oh, there was all this bad conduct" is
- 14 a red herring. It is a road to nowhere. So that's what they
- 15 show.
- Do they help us? No, they are not relevant to the
- 17 case. Do they help them? No, they hurt them because they
- 18 establish that there is no "there" there.
- 19 THE COURT: Let me pause you there.
- 20 They are telling me that you -- I specifically asked
- 21 you did you refer or rely upon or cite the documents in your
- 22 brief. You said no. They say yes.
- MR. STAMATIS: They are correct in terms of us
- 24 responding and saying, "These are the documents. There is no
- 25 bad faith. There is no 'there' there." It is not -- what I

- 1 had meant to say was it is not an element or it is not a
- 2 document that we are going to use to prove our case.
- 3 THE COURT: Well, if they are moving on it, and then
- 4 you are --
- 5 MR. STAMATIS: Judge, in our affirmative case, your
- 6 Honor.
- 7 THE COURT: Well, they have an affirmative case, too,
- 8 and you are using it to rebut their affirmative case, right?
- 9 MR. STAMATIS: Well, in terms of them saying that the
- 10 failure to -- that these documents were not produced and they
- 11 are a smoking gun, and then Mr. Duke found them -- look, there
- 12 is no smoking gun. There is nothing there. So it takes off
- 13 the table this idea that there is some hidden smoking gun.
- 14 THE COURT: If the documents were responsive, and
- 15 there was an ESI protocol and there were search terms, and
- 16 these documents have the search terms in them and they were
- 17 not produced, that seems to be a problem, doesn't it?
- 18 MR. STAMATIS: And so this is something -- I don't
- 19 believe there is a problem. However, this is something that
- 20 predates my involvement in the case, my appearance in the
- 21 case. So I have to go back and figure it all out. I have to
- 22 go back and look, your Honor.
- THE COURT: Okay.
- 24 MR. STAMATIS: With regard to protocols --
- 25 THE COURT: Why wouldn't there be a problem if there

- 1 is a document request, it captures ESI, we go through the
- 2 whole ESI protocol process, you go through the back-and-forth
- 3 and you develop your search terms, the search terms are
- 4 identified, everybody agrees on the search terms, the search
- 5 is done which should capture documents with the search terms,
- 6 that's the whole reason for the process, and you didn't do it?
- 7 That seems to -- that is causing me some concern.
- 8 MR. LEAVENS: I believe these documents, your Honor,
- 9 were at an account, an e-mail account, that was not something
- 10 that appeared on the hard drives that were searched.
- 11 THE COURT: Possession, custody, and control.
- MR. LEAVENS: I'm sorry?
- 13 THE COURT: Possession, custody, or control, that's
- 14 Rule 34. Possession, custody, and control, that clearly means
- 15 contractors, and especially in the world of ESI, e-mails held
- 16 by third parties. I mean, that's like Black Letter Law stuff.
- 17 How much time do you need to get something on file?
- 18 Because it better be really good and supported by an
- 19 affidavit, and I will take a look at it. I don't want the ESI
- 20 tail wagging the summary judgment dog here, but this has to be
- 21 resolved because as much as I'm hearing, and maybe
- 22 optimistically, that it is not going to affect the summary
- 23 judgment, I see this thing blowing up, and then we jump down
- 24 the ESI rabbit hole, and it is going to be a problem, and
- 25 there will be sanctions motions and motions to exclude,

- 1 motions for adverse instructions. Whether you have an adverse
- 2 instruction on summary judgment, that seems kind of odd
- 3 because the district judge is reading it.
- 4 I'm giving you 14 days on the sealing order.
- 5 How much time do you need to respond to this motion
- 6 for leave to amend, which is technically a motion to file a
- 7 supplement?
- 8 MR. STAMATIS: 28 days, your Honor.
- 9 THE COURT: We have got to -- here is what we will
- 10 do: May 14th, get your response on file.
- MR. STAMATIS: Thank you, your Honor.
- 12 THE COURT: We will have a status.
- MR. von OHLEN: Would you like a reply, your Honor?
- 14 THE COURT: No, we are going to have a status right
- 15 after that. I'm going to give you time to take a look at the
- 16 response, and then we are going to figure out whether we are
- 17 going to have an evidentiary hearing on this issue.
- 18 So May 17th at 1:30 for a telephonic. Will that work
- 19 for the Plaintiff?
- MR. DAVIS: Yes, your Honor.
- MR. von OHLEN: Telephonic?
- THE COURT: Telephonic.
- MR. von OHLEN: Telephonic.
- 24 THE COURT: Does that work, Mr. Stamatis? Does that
- 25 work for you?

- 1 MR. STAMATIS: That's fine, your Honor.
- THE COURT: Mr. Leavens, does that work for you?
- 3 MR. LEAVENS: Yes. Thank you.
- 4 THE COURT: May 17th, 1:30 for a telephonic. That
- 5 will give you a couple days to take a look at the response.
- 6 You can tell me --
- 7 MR. von OHLEN: When is it due again, your Honor,
- 8 what date, their brief?
- 9 THE COURT: May 14th.
- MR. von OHLEN: May 14th.
- And just as a housekeeping matter, for the motion
- 12 that we filed yesterday for seal, will the court take that off
- 13 calendar? Because it addresses the same issue of them
- 14 identifying --
- THE COURT: What do you mean take it off calendar?
- 16 MR. von OHLEN: It was noticed for next Thursday.
- 17 THE COURT: We will strike it.
- MR. von OHLEN: You will strike it?
- 19 THE COURT: Right, the presentment. Got you.
- MR. von OHLEN: The presentment.
- 21 THE COURT: We have got it. They are going to file a
- 22 response in 14 days. We will figure out what we do with that.
- 23 And I would spent a lot of time talking to Mr. Duke
- 24 about what happened with the ESI. Maybe there is no "there"
- 25 there, but that's a problem currently, as it is currently

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1
    framed --
 2
              MR. STAMATIS: Okay.
 3
              THE COURT: -- production requests, document requests
    responsive pursuant to an ESI protocol that are produced in
 4
 5
    the middle of summary judgment briefing, long after the
 6
    supplement date, okay?
 7
              So we will talk on May 17th at 1:30. Provide
    Ms. Pedroza with your contact information, and we will place
 8
 9
    the call, okay?
10
              MR. STAMATIS: Thank you, your Honor.
11
              MR. von OHLEN: Thank you, your Honor.
12
       (Which were all the proceedings heard.)
13
                               CERTIFICATE
14
      I certify that the foregoing is a correct transcript from
15
    the record of proceedings in the above-entitled matter.
16
    /s/ Heather M. Perkins-Reiva
                                             May 11, 2018
17
    Heather M. Perkins-Reiva
                                                Date
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    Official Court Reporter
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